

MINUTES

**California Industrial Development
Financing Advisory Commission
915 Capitol Mall, Room 587
Sacramento, California
August 21, 2012**

1. CALL TO ORDER & ROLL CALL

Bettina Redway, Acting Chair, called the California Industrial Development Financing Advisory Commission (CIDFAC) meeting to order at 10:30 a.m.

Members Present: Bettina Redway for Bill Lockyer, State Treasurer
Alan Gordon for John Chiang, State Controller
Pedro Reyes for Ana J. Matosantos, Department of Finance
Colleen Monahan for Jan Lynn Owen, California Corporations
Commissioner, Department of Corporations
Stanton Hazelroth for Brian P. Kelly, Acting Secretary, Business,
Transportation and Housing Agency

Staff Present: Eileen Marxen, Executive Director
Sherri Kay Wahl, Deputy Executive Director

Quorum: The Acting Chair declared a quorum

2. APPROVAL OF JUNE 19, 2012, MEETING MINUTES

Ms. Redway asked if there were any questions or comments concerning the June 19, 2012, meeting minutes. There were none.

Ms. Redway asked if there was a motion.

Mr. Reyes moved approval of the minutes; upon a second, the minutes were unanimously approved.

3. EXECUTIVE DIRECTOR'S REPORT

Agenda Item 2.

Ms. Marxen reported that CIDFAC has entered into a Fiscal Year 2012/2013 Interagency Agreement with the California Pollution Control Financing Authority (CPCFA) for assistance with economic development matters. The Interagency Agreement is for up to \$75,000.

The second item Ms. Marxen reported on was an update on the status of the Council for Development Finance Agencies' (CDFA's) proposed American Manufacturing Bond Finance Act. CDFA's proposed Act would change federal tax law pertaining to Industrial Development Bonds (IDBs) to improve IDB programs nationwide and make IDB financing more accessible to manufacturers and other small business.

Ms. Marxen traveled to Washington D.C. in the fall of 2012 to attend CDFA's annual board meeting associated with its annual conference. She participated in CDFA's Capitol Hill Day. As part of that Ms. Marxen met with staff from Representative Pelosi's office staff (accompanied by the President/CEO and the Board Chair of CDFA) and from Representative Mike Thompson's office (accompanied by a representative of the CA League of Cities) regarding CDFA's proposed American Manufacturing Bond Finance Act. The discussion at these meetings focused on supporting CDFA's proposed bill which has gone to Legislative Counsel but has not been assigned a number yet as there are no official sponsors/co-sponsors. Three representatives who sit on the Ways and Means Committee expressed interest in sponsoring/co-sponsoring the bill: Richard Neal of Massachusetts, Jim Gerlach of Pennsylvania, and Pat Tiberi of Ohio. CDFA expects to have the sponsors on board by September 2012.

Coincidentally, the Vintage Wine Estates project before the Board today is located in Representative Thompson's district. Therefore, when Ms. Marxen met with his staff, she was able to provide staff with a real-time example of the benefits of IDBs within the Representative's district.

4. BUSINESS ITEMS

A. REQUEST TO APPROVE ISSUANCE OF TAX-EXEMPT BONDS AND TRANSFER INDUSTRIAL DEVELOPMENT BOND (IDB) ALLOCATION

Presented by: Deanna Hamelin, Analyst

Staff introduced John Stoecker of the California Municipal Finance Authority (CMFA), Pat Roney of Vintage Wine Estates, Daniel Bild of GE Government Finance and Ron Lee of Jones Hall.

Agenda Item 2.

The Issuer, CMFA, on behalf of Vintage Wine Estates, Inc. requested approval of an Initial and Final Resolution and Tax Exempt IDB allocation for an amount not to exceed \$7,700,000 in tax exempt bond financing. The company is a wine marketing manufacturer based in Santa Rosa and makes wine at several of its production facilities. All bond proceeds will be used to reimburse the company for the cost of the land and existing buildings, for the renovation and expansion of an existing wine bottling room, the acquisition and installation of new bottling wine equipment and the acquisition and installation of used winery related equipment. The project received a total of 60 out of 147 possible points. The company anticipates hiring an additional 7 employees within two years of project completion. Staff recommended approval of the Initial and Final Resolution and IDB Allocation for an amount not to exceed \$7,700,000 for the Issuer for the Vintage Wine Estates Project.

Mr. Gordon moved approval of the item; upon a second, the item was unanimously approved.

Ms. Redway asked if there were any further comments from the Board, or the public. There were none.

Ms. Redway asked 'all those in favor,' hearing none opposed the item was approved.

5. PUBLIC COMMENT

Ms. Redway asked if there were any comments from the public. There were none.

6. ADJOURNMENT

There being no further business, public comments, or concerns, the meeting adjourned at 10:36 a.m.

Respectfully submitted,

Sherri Kay Wahl
Deputy Executive Director